

SOMERSETECH SOLUTIONS LLC

CUSTOM BUILT INFORMATION MANAGEMENT SYSTEMS

***Benefits of a customized information
system, built by us, just for you.***

Introduction

All businesses have information that is constantly being updated as the business conducts its operations. Almost all large corporations, and huge businesses already have their own custom developed systems and applications to help them keep track of their information in real time, allowing faster, more precise decision making by management and executives.

How about you? What valuable information are you letting slip through the cracks? Information that could provide your management and executives the same ability to make decisions quickly, with real time visibility of your business information.

What information?

Our consultants can meet with you and/or your team to discuss the possibilities for information to include in your custom business information system development. **Who better to decide what information to track, than the people who run your company,** and our team members who have many years of experience in developing information management systems.

The following slides are just some examples to get you started thinking about “What information” you want to include in your system.

What information?

Client Information

- Who is the client? How do you contact the client?
- What company is the client with?
- How often does this client transact with you?
- What agreements do you have, and when do they expire with this client?
- How much does the client owe you?

What client information do you need to keep track of?

The screenshot shows a software application window titled "Active Clients". It contains a table with columns for ClientID, First Name, Last Name, and Company. Below the table is a detailed view for Client ID 10, Zeick, Richondo, Richondo Inc. The detailed view includes fields for E-mail, Phone1, Mobile, OfficePhone, Street, City, State, and Zip, along with a Deactivate button.

ClientID:	First Name:	Last Name:	Company:
8	Mike	McGuru	McGurus Innovations
9	Zack	Attack	Attack Inc.
10	Zeick	Richondo	Richondo Inc
11	Rodgers	Shaggy	Shaggy Time Industries
12	Cookie	Balter	Cookies Industries
13	Beualh	Stoggs	
6	Bily	Bob	Bily Bobs
7	Bily	Smith	Smiths Grocery
15	Mike	Schultz	Schultz Construction
16	Mickey	Shelly	Shelly Party Supplies
(New)			

Client ID Number	First Name	Last Name	Company
10	Zeick	Richondo	Richondo Inc

E-mail
zichrondo@richrondoinc.com

Phone1	Mobile	OfficePhone	Street
555-652-4312	555-898-8787	555-897-8485	2145 S Main St

City	State	Zip
Salendo	KY	45455

Deactivate

What information?

Vendor Information

- Who is the vendor? What does the vendor provide?
- What is the vendor contact information?
- What is your vendor account number?
- What purchase orders have you placed with the vendor?
- Do you have backorders with the vendor?
- How much do you owe the vendor?

What vendor information do you need to keep track of?

The screenshot displays a software interface with two main windows. The top window, titled 'VENDOR DETAILS', shows a table of vendor information. The second row is selected, showing details for 'RIGIT' (RIG) at 'Rigit Distribution' in Ashland, KY. Below this is a 'VENDOR ITEMS' section with a table of items. The bottom window, titled 'Company Reps Price Sheet', displays a 'PRICING GUIDE FOR: Rigit Distribution' with a table of item numbers, prices, and descriptions.

VEND_CD	PO_PRE	VEND_NAME	PHONE	FAX	STREET	VEND_CITY	ST	ZIP	ACCOUNT#	FFA	MINORD
MKPCHS	MPC	Mikes PC House	(800) 800-8300		2321 Grinder L	Beaverville	FL	36565	639654598	\$0.00	\$0.00
RIGIT	RIG	Rigit Distribution	(888) 933-2223		456 Elm St	Ashland	KY	42588		\$0.00	\$0.00

ITEMNO	ITEMDESC	STND_CST	MU	Discount
22333-52	Grinders Game Compiler	\$23.00	2.5	<input checked="" type="checkbox"/> OK To Discount
8893_DR	Disc Doctor Solution - (1 Gallon)	\$5.00	3	<input checked="" type="checkbox"/> OK To Discount
RD2929	Rigit Video Editing Software	\$240.00	1.5	<input type="checkbox"/> OK To Discount
		\$0.00		<input checked="" type="checkbox"/> OK To Discount

ITEM NUMBER:	PRICE:	ITEMDESC:
22333-52	\$57.50	Grinders Game Compiler
8893_DR	\$15.00	Disc Doctor Solution - (1 Gallon)
RD2929	\$360.00	Rigit Video Editing Software

PRICES SUBJECT TO CHANGE WITHOUT NOTICE
Page 1 of 1

What information?

□ Employee Information

- Who is the employee?
- What is the employee's schedule?
- How much have you paid the employee?
- What is the employee's productivity?
- How many hours has the employee worked?
- What is the employee's attendance? Is the employee tardy often?
- What team is the employee part of?
- How do you contact the employee?

What employee information do you need to keep track of?

The screenshot shows a web application window titled "Active Employees". It displays a form for an employee named Mike Fox. The form is organized into several sections:

- Employee Details:** EmpNo (2322), EmpFirst (Mike), EmpLast (Fox).
- Contact Information:** SSN (123-45-6789), DLNO (123456), DOB (10/23/1967), Phone ((555) 555-5555).
- Address:** Street (587 South Angle Rd), City (Minersville), State (KY), Zip (47474).
- EmpMemos:** A text area containing the note: "Mike is a great worker. Always on time and courteous to our clients."
- Employment Status:** HireDate (10/2/2005), Active (checked), Title-Position (Sales Associate), RecordsInData (checked).
- Recommendations:** A text area containing the note: "Mike works well on selling larger projects. Dedicated to follow-through Mike is a great guy all around."
- Logon Information:** User ID (mfox), Extension (5555), PW (masked with asterisks), Direct Company Line (555-687-6898).
- Navigation:** Buttons for "Pay Employee / Sub-Contractor" and "Employee : Allocations".
- Footer:** Record navigation (10 of 10), "No Filter", and "Search" buttons.

What information?

Inventory Information

- What inventory do you have in stock?
- Where do you have the inventory located?
- What is the value of your current stocked inventory?
- Is any of your inventory missing?
- Is any of your inventory “outdated” or “expired”?
- How much inventory do you need to order to be at par?

What Inventory information do you need to keep track of?

Active Concession Items

ItemNo	UPC	ItemDesc	Abbrev	Price	ItemDetails	Disable	Sell
1	01284908	24 oz Mountain Dew	24OMTNDew	\$1.42		<input type="checkbox"/>	<input checked="" type="checkbox"/>
2	01208500	12 oz CAN Mountain Dew		\$0.50		<input type="checkbox"/>	<input checked="" type="checkbox"/>
3	0021140141200	8 indiv. Devils Food Pies		\$2.50		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(New)				\$0.00		<input type="checkbox"/>	<input checked="" type="checkbox"/>

Check Items For INV ID Define Units Close Form Sellable Servings Avail Barcoded Item Reference

Record: 4 of 4 No Filter Search

Stock Report By Location
 Wednesday, October 20, 2010 11:25:4

Stock Report For: STOCK ROOM

Item INVID:	SumOfCount:	UNIT:	ItemDesc:	Pack:
3	1	CS	12 oz CAN Mountain Dew	[1] 4/BOX
4	10	BOX	12 oz CAN Mountain Dew	[10] 6/SE RV
8	12	SERV	12 oz CAN Mountain Dew	[12] 1/SE RV
1	2	CS	24 oz Mountain Dew	[2] 4/BOX
2	6	BOX	24 oz Mountain Dew	[6] 6/SE RV
7	36	SERV	24 oz Mountain Dew	[36] 1/SE RV
6	13	BOX	8 indiv. Devils Food Pies	[13] 6/SE RV
9	18	SERV	8 indiv. Devils Food Pies	[18] 1/SE RV

What information?

▣ **Financial Information**

- How much money do you currently have?
- How much money have you spent this year, month, week, or even today?
- Who do you owe money?
- Who owes you money?
- How much money will you need to operate next quarter with your current spending trends?
- What are your current spending trends? Are you within budget?

What Financial information do you need to keep track of?

What information?

▣ Project Information

- What projects are you working on?
- What teams are working on your projects?
- Who is assigned to what team?
- Who is responsible for what tasks?
- When are the projects due?
- What needs to be ordered and received to complete the project?
- Are any tasks overdue? Who is holding up your project?
- What communications need to be made for successful completion of your project?

What Project information do you need to keep track of?

The screenshot shows a software interface titled "Active Projects" with a sub-header "Current Active Projects". It features a table of projects and a detailed view for a selected project.

ProjID	ProjTTL	ProjTypeDesc	DueEndDate
6	Advanced Services Inc	Web-Site Design / Impleme	10/16/2010
13	Database Server Advice - Schulz C	Consultation	10/19/2010
14	Shelly Party Sply - Systms Analysis	Consultation	10/21/2010
3	STS - Office Setup	In-House R & D	10/30/2010

Below the table, the selected project (ProjID: 13) is detailed:

- InputDate: 10/9/2010
- EstChrg: \$60.00
- Project Type: Consultation
- Client: Mike Schults - 606-555-2525
- EmpNo: 1001
- Project Title: Database Server Advice - Schulz Construction
- Project Details: Provide Mike advice on the purchase of a new server. Provide Mike options for acquiring the server he needs.
- Due Start Date: 10/19/2010
- Start Date: [empty]
- Client Project Agreement: [checked]
- Client: 15
- Project Type: Consultation
- Due End Date: 10/19/2010
- Finish Date: [empty]
- ChargeTTL: \$60.00
- Deactivate (COMPLETE): [checked]
- Buttons: Cancel Reason, Cancel, Close Form

What information?

▣ Sales Information

- Who are your sales prospects?
- What sales associates do you have assigned to which regions?
- What sales efforts are actively providing you revenue?
- What clients are buying, and are there any past clients you need to contact to maintain your relationships?
- What deals are currently in the sales pipeline?

What Sales information do you need to keep track of?

The screenshot displays a 'Sales Order Detail' window with the following information:

Purchase Order #: 4200 Client Name: Jimmy Smith Phone Number: (555) 555-5555
Contractor: Contractor Phone: Contractor Job Number: 3215
Job Location: 765 Nixwood Ln - Somerset Order Taken By: LOREN LOVINS Date Prepared: 12/3/2009

Discount: 0

ItemNo:	Vendor:	Item Description:	Cost	MU	DC:	ItemPrc:	Qty:	LineTotal:	Install Location:
179-1714	WALMRT	ACER 17" SILVER-BLACK LCD MONITOR	\$229.99	1.25	0%	\$287.49	2	\$574.98	Roof
DELIVERY	INHSE	PICKUP/DELIVERY CHARGE (Per Trip)	\$2.50	2	0%	\$5.00	1	\$5.00	Rear Entry
*			\$0.00	0	0%		0		

Sub Total: \$579.98

Buttons: Preview Report, CUST ORDER - LINES, PRICE IT!, PRFT, Close Form

Seemingly Endless Possibilities

The possibilities for information to keep track of within your organization are seemingly endless. The categories from the previous slides are only presented as examples, and in no way are considered “boundaries”. Don’t worry, if you think of something later, we can always add to your development, even after we have set it up at your business. It’s as easy as making a phone call, and arranging a customization with one of our team members at **Somersetech Solutions LLC**.

Other Considerations

- ▣ Web Integration
 - Provide remote access to real time information, via the Internet. Allowing your customers to see information such as current stock, pricing, and even provide online ordering capabilities.
- ▣ Automated Reporting
 - Automatically receive informative emails when thresholds are met or other events trigger a report to be emailed.
- ▣ Multiple Locations With Centralized Information
 - Define where you will house the main system, and feed multiple locations where you do business. We can even configure your system for “remote” workers.

Contact Us, Let's Get Started!

We are ready to listen to your needs, and start developing your system. Our rates are low, our work is guaranteed to please you. We are BBB accredited, and ran by people who want to make sure our clients are always satisfied with the results of any project we manage.

Call us today at (606) 219-4619

TOLL-FREE: (888) 231-6333

Email: info@somersetech.com

This concludes this presentation.
We hope to hear from you soon!
Your friends at Somersetech!